

Operations & Supply Chain Student Night

Speaker: Katie Wright

Topic: Logistics

Wed Oct 12, 2022



ASCM
MASSACHUSETTS MINUTEMAN
CHAPTER

ASCM NORTHERN NEW ENGLAND
CHAPTER



New Haven
Section
Excellence Through Quality™

ASCM
NEW HAVEN
CHAPTER

A Career in Global Logistics: it's more than moving brown boxes!

Katie's Definition:

"The Logistics Organization works with vendors, customers and our intercompany partners to ensure seamless movement of goods and trade data across the globe. It's my job to support the customer experience by physically delivering goods on time and in the right condition while ensuring compliance with international regulations."



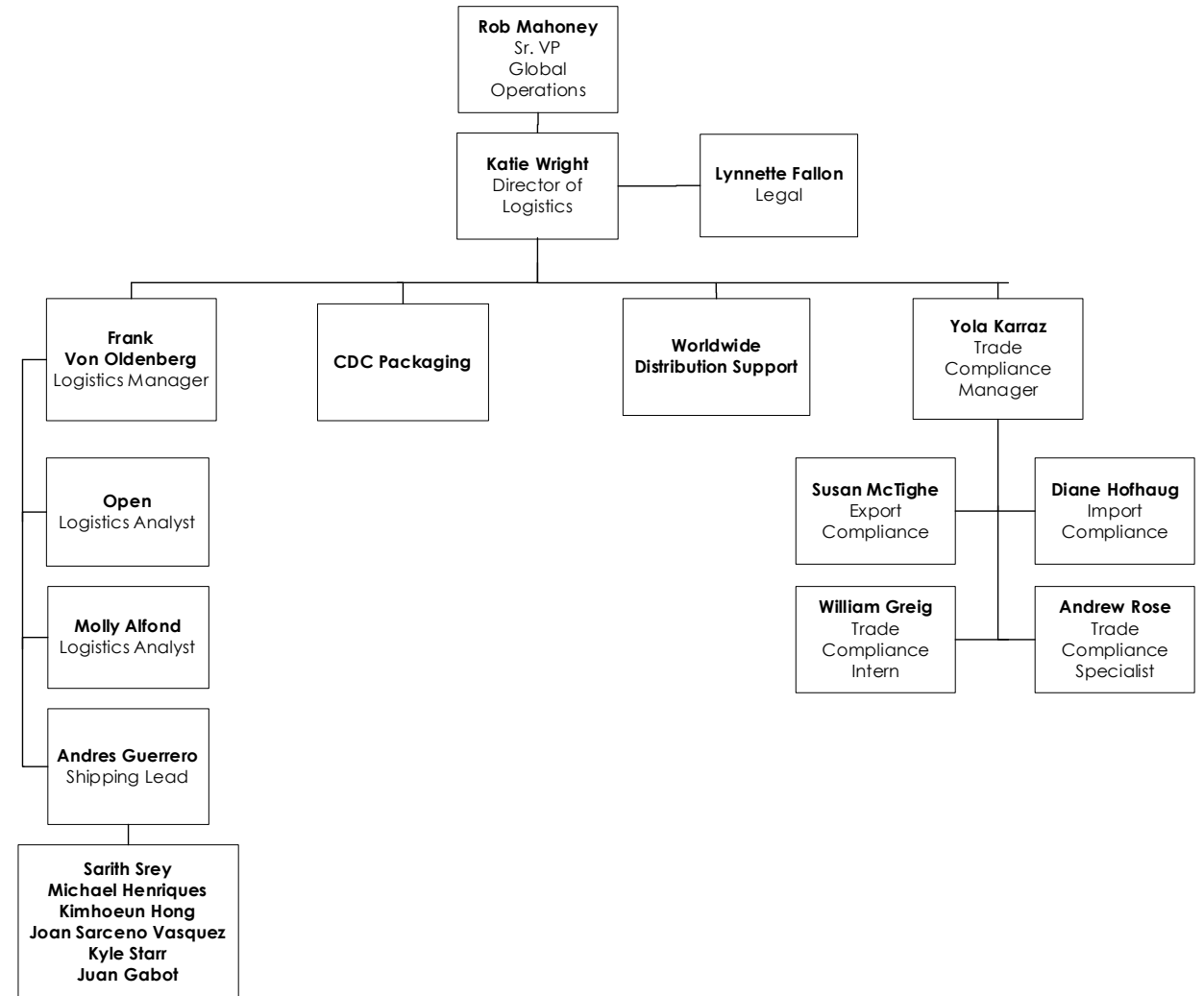
A little about me- and how I got here

Hint: you all are way ahead of me back in my early stages!!

- BA in English
- Started in Compliance- Export/Import @semiconductor firm
- Moved to Distribution/Logistics as a SME for our ERP system- Put me right into a 3PL warehouse for months!
- Joined a Med Device company- Continued to own aspects of Trade Compliance and Distribution for the Americas-
 - Direct Management of: Shipping, Receiving, Distribution Planners, Export/Import
 - WH experience including Med Device, Cold Chain
 - 15M in freight spend- Carrier Negotiation, Freight Pay and Audit, Duty etc
- Joined Axcelis 2 years ago- Freight and Trade Compliance
 - Export Licensing
 - Duty Drawback
 - Shipping, Logistics, Carrier Negotiation, Interfacing with many different organizations

Logistics Organization Structure at Axcelis

- **Report to SVP Operations** with dotted line to the EVP HR/Legal and General Counsel (due to Compliance)
- **Ops team: Supply Chain, Sourcing, Planning, Manufacturing, Logistics**
- **Logistics Organization- Shipping, Import, Export, Logistics Analysts**



A day in the Life - I dabble in a lot

- Logistics gets to spend time in BOTH Tactical Execution and Strategic Planning
 - I might work on a highly visible drop shipment in the morning, sit on an industry call about export control challenges over lunch and speak with our Korean colleagues about our plan to migrate our Asian suppliers from air to ocean shipping in the evening.
- Partner to many other areas of the business: Engineering, Finance, HR etc.
- Negotiation and Advising different departments
 - Freight Pricing, Incoterms, and selecting the best partner for a particular move
- Learning and reading:
 - Regulatory Environment: China, Russia, Forced Labor
 - Industry updates: Market conditions, Strikes, Covid Closures, even Weather!
- Networking
 - you need to learn from others- oftentimes I find that one of my peers or partners has solved something I'm struggling with
 - Leverage technology- there are always new opportunities out there that you've never seen before
 - Join Associations as well: I'm a member of ICPA, CONECT, CSCMP

How to get started? Some Parting Advice...

- Internships are a great option!
 - I had the opportunity to have 3 years with MIT Interns at my previous company
 - Robots
 - Heat Mapped inventory
 - Investigated RFID (Cycle count using drones someday?)
 - Executed analysis/case study for Box on Demand
 - I have an intern now @ Axcelis: He's a computer science major working to use technology to streamline our existing processes for Export and Import
- Logistics has never been more visible in a global manufacturing organization- we've always been here, but now we have a seat at the table.
- Just Jump in- I started as a temp- and through tenacity, some intellectual curiosity and hard work moved through the ranks.