



ADDING VALUE TO YOUR AUDIT PROGRAM

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QMS Standards Require Audits

AS 9100 D, ISO 9001, ISO 13485, GMP, IATF 16949
etc





Quality Management
Systems + Business
Management Systems =
Success



CURRENT STATE OF YOUR QMS INTERNAL AUDITS

DO THEY ADD VALUE ?

DO GET IGNORED?

DO THEY DOLLARIZE THE RESULTS?

DO THEY GET THE ATTENTION OF SENIOR MANAGEMENT?

DO THEY HELP IMPROVE QUALITY OF THE BUSINESS?

DO THEY HELP TO PREVENT EXTERNAL AUDIT FINDINGS?

SO HOW TO WE IMPROVE OUR INTERNAL
AUDIT PROGRAM?

LETS TRY AND DO SOMETHING A BIT DIFFERENT - if
you always do what you always did....

DOLLARIZE THE AUDIT FINDINGS

How can speak a language that management can understand?

4.1,4.2,4.3, 5.1, 5.2NOT enough

Lets try equating it to \$\$

So how do we do this?

Training - Internal auditor with audit Lab

Training new auditors is key to developing good robust audits

Picking the best people as auditors

Training them on both Standards and Business techniques.

Assign a dollar savings to our findings

Try to calculate the Cost of Poor Quality

Present the results in terms of \$ saved !

Cost avoidance - OSHA, EPA fines, customer complaints, internal audit , external audits cost \$...

Examples....

Example of where I did this on recent audit..

OSHA

EPA

ESD

FDA

FAA

Next steps

Revise our audit process

Dollarize our findings

Management review reports to include \$ savings

Business Gap assessment !

Training of key people

Quality Adds value saves us \$

Thank you for your attention and time

QUESTIONS ? - Thank you !

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