

The Negotiating Table

Upcoming Public Negotiation Skills Workshops

Moshe Cohen will once again be conducting a public Negotiation Workshops between 9 AM ET - 12 Noon ET: VIRTUALLY (no travel or commuting/traffic involved!), over two days: Pick the session you like, and register! Either:

- Tuesday 01/27/26, and Tuesday 02/03/26 – **or**
- Tuesday 04/21/26, and Tuesday 04/28/26

The topics to be covered include the following:

- Preparing effectively for negotiations
- Negotiating styles and their implications
- Collaborative negotiation frameworks and strategies
- Communicating clearly and strategically during negotiations
- Competitive negotiation strategies and traditional bargaining tactics

Format & Fee:

- Despite being virtual, the workshop is highly interactive, experiential, and designed to be both informative and engaging.
- Fee: \$400 per person (two-day workshop)
- Group Discounts: Available for groups of three or more participants

This interactive Public Negotiation Skills Workshop is offered in a live, virtual format over two sessions. The workshop is experiential, practical, fun, and engaging, -- designed to help participants immediately apply negotiation skills in real-world situations.

To REGISTER: <https://www.negotiatingtable.com/workshops>

If you have any questions, please email or call Moshe at the below:

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