

Apics*

PROGRAM

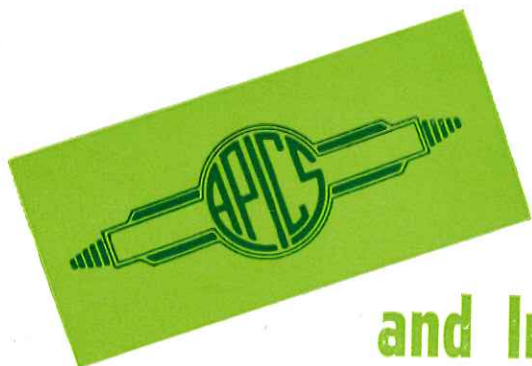
NATIONAL
CONFERENCE & TECHNICAL
EXHIBIT

STATLER HILTON

**Boston
-1962**

SEPTEMBER 26, 27, 28

*American Production
and Inventory Control Society



American Production and Inventory Control Society

5th NATIONAL CONFERENCE AND TECHNICAL EXHIBIT

"PRODUCTION AND INVENTORY CONTROL—A TOTAL CONCEPT"

The 1962 program is both basic and comprehensive. Basic in that the main functions, objectives, and problems of inventory control and production planning are stressed. Comprehensive in that each of the major sectors of interest is examined in sufficient detail to instill an appreciation and give a basic orientation to the attendees.

The overall program is designed to show members of the profession the total scope of production and inventory control, and to give them information and techniques which will help them to improve their ability to do their jobs.

Following a group "overview," APICS offers eight sets of three concurrent presentations. A "wrap-up" for all attendees will conclude the program Friday afternoon.

The "A" sessions consist of broad orientations starting with raw materials and purchasing and continuing in logical progression to production, finished goods inventory control, distribution, and finally, warehousing.

The "B" and "C" series of lectures contain complementary and supplementary presentations which are more advanced and detailed, with emphasis on specifics.

The program is so scheduled that a person interested in a specific area will be able to attend all of the sessions on that area since they are scheduled at different times and at no point do similar topics run concurrently.

There is something for everyone at the 1962 APICS Conference.

PROGRAM

WEDNESDAY SEPT. 26/1962

INFORMAL RECEPTION—7 to 10 P.M.

EXHIBITS OPEN — Attendance Prizes

Here's your first-chance opportunity to get answers to your daily problems by visiting the outstanding technical exhibit and through informal gatherings with your fellow practitioners. Refreshments will be available and you'll have a chance to win a valuable door prize by attending the exhibits.

5:00 P.M. REGISTRATION BOOTH OPEN — FOR THOSE UNABLE TO REGISTER IN ADVANCE

THURSDAY...SEPT. 27/1962

8:00 A.M. REGISTRATION BOOTH OPEN — FOR THOSE UNABLE TO REGISTER IN ADVANCE

Overview "Production and Inventory Control—A Total Concept"

Rear Admiral **CHARLES A. BLICK**, Executive Director of Procurement and Production, Defense Supply Agency

The overall control of materials is a function including purchasing, raw materials, production planning and scheduling, finished goods, warehousing and distribution which receives its direction from top management policy decisions. The characteristics of successful overall control are discussed as well as organizational problems and balancing conflicting objectives. Admiral Blick's is a fresh point of view.

A Sessions B Sessions C Sessions

Purchasing and Procurement

ARNOLD FINLEY
MANAGER, PROCUREMENT SECTION
SYLVANIA ELECTRIC PRODUCTS, INC.

With the emergence of purchasing as a specialized area, the need for men of competence to control the function and its relationships with other segments of the business has become acute. This is a discussion of the current requirements in the field.

Aggregate Inventory Management

ROBERT G. BROWN
OPERATIONS RESEARCH GROUP
ARTHUR D. LITTLE, INC., CAMBRIDGE, MASS.

Many inventory control systems are based on control rules for individual items. Here is considered a large group of items and the aggregate investment: estimating what total investment will be for given set of control rules and policy decisions, concerning cost of carrying inventory and customer service level.

The Nature and Use of Critical Path Method

JAMES E. KELLEY, JR.
DIR. SYSTEMS DEVELOPMENT-APPLICATIONS
MAUCHLY ASSOCIATES, FT. WASHINGTON, PA.

In just a few short years the Critical-Path Method (CPM) has been adopted in industry as the progressive management's tool for project planning, scheduling and control. Basic principles upon which the technique is founded, its philosophy of use, some case histories as well as the relation of CPM to PERT are discussed.

Raw Material Control

EDWARD HUNTER
MATERIALS MANAGER
WORTHINGTON CORP., HARRISON, NEW JERSEY

Raw material control is an area requiring proper balance between conflicting demands. This presentation examines decision making factors, techniques of control, interrelationships with other departments, organization and training.

Production and Distribution Inventory Management System

WILLIAM FERGUSON
MANAGER, DATA PROCESSING BRANCH
THE CARBORUNDUM CO., NIAGARA FALLS, N.Y.

The total systems approach is taken to the problem of deciding when and how much to produce and how this material should be distributed to warehouses. The system controls over 30,000 different products and considers providing adequate customer service, reducing surplus and obsolete stock, and costs.

"Unified Operations Management"

ARNOLD PUTNAM
VICE-PRESIDENT
RATH & STRONG, INC., BOSTON

A discussion of a practical approach to the total management information in control systems concept. Included are consideration of results of operations research and statistical analysis combined with improvements in direct costing and automatic data processing.

Annual Meeting and Awards Luncheon

Production Planning: How Affected By New Product Introduction

H. W. THUE
VICE-PRESIDENT OF MANUFACTURING
GENERAL PRODUCTS DIV., IBM CORPORATION

The modern production control and planning system is discussed showing the responsibility of meeting corporate objectives and the demand of ever changing technology. The functions of scheduling, forecasting, order entry, dispatching, loading, production facilities, management reporting and feedback control are included.

Forecasting for Inventory Control

CHARLES R. WOLF
SUPERVISOR, PRODUCTION CONTROL SYSTEMS
BROWN INSTRUMENT CO., PHILADELPHIA, PA.

Covers thoroughly not only forecasting the expected demand during the procurement lead time, but a maximum reasonable demand to take into consideration uncertainties in the forecast and the service level required to give good customer service. Covered are the methods involved, the problems encountered and the logical steps of progression.

Mechanizing the Movement Of Information

JAMES R. BRIGHT
PROFESSOR, GRADUATE SCHOOL OF BUSINESS
ADMINISTRATION, HARVARD UNIVERSITY

Industry has been only vaguely aware of how the movement of information controls corporate effectiveness. Twenty communication devices are examined and a method of comparing is offered. Suggestions are made for the analysis and design of integrated systems.

Production Scheduling—Job Shop

ROSSELL VAN COTT
MANAGER, PRODUCTION CONTROL
J. I. CASE CO., BETTENDORF, IOWA

The production characteristics of a Job Shop are defined, with the emphasis on the following functions—Receive Demand and Convert it; Evaluate Demand and Develop Plans; Generate New Information and Dispatch it; Receive Production Feed-Back; Evaluate Feed-Back and Initiate Corrective Action; and Maintain Records and Make Reports.

EOQ's Revisited

HARLAN MEAL
OPERATIONS RESEARCH GROUP
ARTHUR D. LITTLE, INC., CAMBRIDGE, MASS.

Goes beyond the simple balancing of carrying and ordering costs to determine economic lot sizes. Included are problems of periodic free set-ups, quantity price discounts, and a discount for a group of items. In each case the character of the problem, progress to date, and available solutions are presented.

Inventory Implications In Traffic Control

SHELDON R. LEWIS
TRAFFIC MANAGER
GENERAL ELECTRIC COMPANY, NEW YORK

Much too often the flow of materials to and from a plant is devoid of proper analysis and control. The correct method of movements can materially affect decisions determining the proper inventory levels, maximum customer service, and correct warehouse locations.

Banquet

"The European Economic Community—Challenge or Threat?"

The Honorable **GRIFFITH JOHNSON**, Assistant Secretary of State
For Economic Affairs

Can American business compete with the emerging vast Common Market of Europe? What must the American executive do to establish his products in the new mass market which is growing twice as fast as our own. One thing is certain, we will have to keep informed to keep pace with competition. Here is an authoritative analysis based on day-to-day contact with problems posed by the changed world of trade.

What APICS Membership Means

Membership in APICS is available to those executives and staff personnel who are directly responsible for production and inventory control activities within their respective companies, and others whose professional interests are closely geared to the advancement of this group. A fast-growing network of international chapters serves a membership in excess of 2800 in 67 chapters. Membership-at-large is available to those in non-chapter areas who wish to join America's fastest growing professional society.

APICS, by helping develop and broaden the professional knowledge of its members, serves their companies as well. The opportunity afforded

by chapter membership and the various APICS publications, enables the member in APICS to discuss and learn first hand the ever-changing aspects of the very vital management field of Production and Inventory Control.

APICS brings to its members, through active participation in local chapter and national society activities, close and continued association with men in like positions with like responsibilities, and like problems. Executives operating in this field have come to regard it as a profession, since it is both art and science, and requires extensive and continuing education and experience.

Join APICS Now!

APICS

American Production and
Inventory Control Society
330 S. Wells - Chicago 6, Ill.

Non-Profit Org.
U. S. Postage
PAID
Permit No. 4
Bulk Rate
Oxford, Indiana

FRIDAY...SEPT. 28/1962

8:00 A.M. REGISTRATION BOOTH OPEN — FOR THOSE UNABLE TO REGISTER IN ADVANCE

A Sessions

Production Scheduling In Process Industries

6
JEROME E. PLITT
MGR., PRODUCTION & INVENTORY CONTROL,
LEDERLE LABORATORIES, PEARL RIVER, N. Y.

Major areas to be developed include: a coordinated controlled communication system to provide sales requirements; location of Production Scheduling in the organization; "functionalized decentralization" and its relationships to Production Scheduling; effective use of money, machines, materials, and men through "coordinated scheduling;" pitfalls of scheduling by remote control.

Finished Goods Control

7
W. EVERT WELCH
DIR., PRODUCTION PLANNING & CONTROL
I. T. & T. CORP., NEW YORK, NEW YORK

The finished goods control function must work within the policy set by management concerning customer service and inventory level and have a system which considers cost in manufacturing. The system must be designed to control each item with the degree which is appropriate considering all costs.

B Sessions

Merchandising and Controlling Style Goods

PHILIP G. CARLSON
MANAGER, OPERATIONS RESEARCH
ARTHUR ANDERSEN & CO., NEW YORK

The problems of inventory control in manufacturing are similar to those in the retailing area—with a difference. Timing, styling, fast obsolescence, and speed of movement require answers to control problems, some on a daily basis, others less frequently. A system describing the merchandising and control in this area is presented and its implications in P & IC is developed.

Production and Inventory Control In Automotive Assembly

E. R. VOLLMER
MATERIALS MGR., WIXOM ASSEMBLY PLANT
FORD MOTOR COMPANY, WIXOM, MICH.

A description of the Wixom Assembly Plant operations introduces a discussion of these major areas: Sales Forecasting, Production Planning, Parts Releasing, Controlling Inventories, and Schedule Changes. The presentation begins with the conversion of sales forecast information into computer input data with the necessary dissemination of sales forecast information.

C Sessions

An Industrial Dynamics Study of an Electronic Components Manufacturer

WILLARD R. FEY
SCHOOL OF INDUSTRIAL MANAGEMENT
MASSACHUSETTS INSTITUTE OF TECHNOLOGY

An industrial dynamics approach is taken for an understanding of the interactions of sales, production, inventories, labor force, backlogs, and delays. The objective is to gain a method of control which substantially improves the stability and profitability in one product line for Sprague Electric. Results discussed.

The Warehousing—Inventory Control Relationship

E. RALPH SIMS
PRINCIPAL
E. RALPH SIMS JR. & ASSOC., LANCASTER, O.

The place of warehousing fulfills three major functions within the manufacturing business. It balances manufacturing and provides a cushion for unbalanced operation and irregular performance. The third vital area of warehousing is that it permits management a "margin for error." Two special areas come under special study—the Field Warehouse and the Public Warehouse.

Luncheon "Cave Man to Space Man—The Challenge of Change"

J. LEWIS POWELL, Internationally Famous Author and Lecturer

More technological progress has occurred in our lifetime than in the previous thousand years, catapulting us into a total new kind of world of dramatic dimension. In unraveling the complexities of this "Collapse of Time," Mr. Powell has gained world-wide fame for his intriguing, stimulating, thought-provoking but always entertaining talk on the phenomenon of progress in our time. You'll be visibly moved by this dynamic presentation. It is aimed at you.

Distribution Systems

8
CLAYTON HILL
DIRECTOR, LONG RANGE PLANNING
CHAMPION PAPERS, INC., HAMILTON, OHIO

Distribution must be treated as a total system to efficiently balance service with costs. The point at which you meet the demands of most customers and beyond which you are adding to the cost without significantly improving your service must be determined. The logistics of distribution are discussed.

Problems of Conversion From Punch Card to EDP

ROBERT D. PASH
DIRECTOR, PLANNING & ADMINISTRATION
MINNEAPOLIS HONEYWELL
MICRO-SWITCH DIV., FREEPORT, ILL.

Management objectives, long range planning and a complete definition and understanding of the present system are vital to a successful conversion program. These elements are discussed along with approaches to personnel training.

Broader Horizons For Inventory Control

GORDON J. CROOK
OPERATIONS RESEARCH GROUP
ARTHUR D. LITTLE, INC., CAMBRIDGE, MASS.

A discussion of the effects on inventory investment of many areas: design of new products, distribution system configuration, pricing policy, equipment investment, and purchasing. Several case histories are used to illustrate the importance of inventory considerations.

Warehousing Operations

9
HERBERT W. DAVIS, JR.
ASSOCIATE
DRAKE, STARTZMAN, SHEAHAN AND BARCLAY

Modern concepts of warehouse design and operation can be applied to improve production and inventory controls. Major topics covered will be productivity controls of Labor and Material, physical counts, stock locator systems, stock rotation, and warehouse based systems for inventory re-ordering and triggering production.

Future of Production and Inventory Control

NYLES V. REINFELD
MANAGING DIRECTOR
NATIONAL INSTITUTE OF MANAGEMENT

The areas of major concern in current P & IC are levels of responsibility and reporting; organization and duties; scientific techniques and applications; automation of control techniques and data gathering; inventory management; forecasting; and customer delivery. The implications of these changes are evaluated.

Handling Combinatorial Routings For Job Shop Simulators

DONALD R. TRILLING
PROJECT LEADER, BUSINESS SYSTEMS GROUP
STEAM TURBINE DIVISION
WESTINGHOUSE ELECTRIC CORP.

The scheme for definition of networks of Combinatorial Routings is covered, as well as their manipulation and use in a job shop simulator, with special emphasis on the logical problems that are encountered.

"Wrap-up" "Materials Management—A Key to Corporate Growth"

10
JOHN R. LENOX, Vice-Pres., Electronic Data Processing Div., Minneapolis-Honeywell

The subject of materials management is developed in relation to its effect on cash flow, capital requirements and corporate growth. The Government's new interest in inventory fluctuations is reviewed and the common goals of business and Government are outlined. Production and inventory control men are challenged to accept the new opportunities in this broad field.

TECHNICAL EXHIBIT

Here's a partial list of leading companies who will display their products and services during the 1962 APICS National Conference.

ALLES CORP.

On display will be a Tape Writer Embossing Machine manufactured by Dymo Industries, Inc. This machine is used in inventory control by the process of color coding and imprinted, embossed pressure sensitive labels. Other items pertaining to the field will also be exhibited.

CHARLES BRUNING

Bruning will demonstrate an automatic-feed Copyflex diazo copier that eliminates costly repetitive writing in the preparation of parts production and assembly orders. Copier features individual copies at low cost.

BURROUGHS

An inventory control application will be demonstrated on the new B250 Computer System, the only electronic computer with completely automatic unit ledger handling capability. The computer will automatically keep track of stock status and will kick out the ledger record when the re-order point is reached.

DENNISON MFG. CO.

Dennison will show their automatic machines for high-speed imprinting and punch-coding of production control, quality control, and inventory tags. These include their Model D Dial-Set Imprinters and a Print-Punch Marking Machine.

DOUGLAS-LAMBERT, INC.

This distributor for Webster-Electric Company will feature production data gathering equipment. Also included in their line are private telephone systems, loud-speaking intercom systems, paging systems, and motivational background music systems.

ELECTRONIC ASSOCIATES

Electronic Associates will show its Bar Chart Recorder, which produces a bar chart showing productive time of machines or operators. Monitors one to forty or even 200 machines or operations on a single 12" x 20" chart. It records data impersonally, automatically every 20 seconds.

FRIDEN

Friden will display their COLLECTA-DATA Model 30, an automatic data collection system which has particular application to the production and inventory control field.

Exhibit Hours

WEDNESDAY EVENING - SEPT. 26

THURSDAY - SEPT. 27

FRIDAY - SEPT. 28

7 to 10 P.M.

8:30 A.M. to 7 P.M.

8:30 A.M. to 5:30 P.M.

By popular demand of attendees and exhibitors alike, this year the exhibit hall will be open on Wednesday evening for uninterrupted viewing. There will also be a total of 6½ hours of open time on Thursday and Friday during which no conference sessions are being held. This arrangement provides a two-fold benefit — the attendee can take full advantage of the exhibits and the exhibitor has the opportunity to explain fully his products and services.

GENERAL ELECTRIC

The Computer Department will show the GE 3101 factory data accumulation system which collects facts electronically for management analysis and action. Also the GE 3100 factory monitoring system which provides positive feedback from work stations for timely reaction to factory conditions.

HANCOCK TELECONTROL

A demonstration of Standard and Readout Telecontrol which provides management with centralized manufacturing control systems. These systems were developed in the field and proven in over 60 installations.

IBM

To be demonstrated will be: An IBM 1401 Data Processing System utilizing random access memory. It will perform: scheduling and loading plus stock availability and shop packet preparation.

NATIONAL CASH REGISTER

NCR will show Class 390 EDP system with magnetic ledger cards; Compu-Tronic desk-size computer for small business, and complete line of Live Keyboard adding machines including new 10-key model.

NEW ENGLAND TELEPHONE

The New England Telephone Company will illustrate the transmission of data using DATA-PHONE data sets. The theme of the exhibit will be applying DATA-PHONE data sets services in systems for production and inventory control.

RCA

In operation will be EDGE—Electronic Data Gathering Equipment—a low-cost, modular system which provides automatic entry of digital information into EDP systems and P & IC applications. EDGE gathers data where it originates . . . as it originates.

REMINGTON RAND

Remington Rand products that will be displayed and demonstrated include the Electro Kardex Unit, the Aristocrat Kardex Unit, the Executive Kardex, the Kolect-A-Matic System, the Sched-U-Graph System and desk stand with assorted frames.

ROYAL McBEE

Royal McBee will display Data Punch—a portable data creation machine; Tab Punch—a low-cost, key sort tabulator-reader; Key Punch—a high-speed electric key sort card punch, and a high-capacity gang punch for grooving key sort forms.

STANDARD REGISTER

A display and demonstration of Standard Register's DataRay 401 data transmission system. Data is sent punched card to punched card over regular telephone lines from outlying points to central processing area.

STROMBERG (General Time)

In actual operation will be the TRANSACTER, a source data collection system consisting of two input stations and one compiler. Operating in conjunction with the system will be "On-Live" printing devices and the new Badge Reader.

TELETYPE CORP.

New Teletype 8-level punched tape equipment will be demonstrated in a variety of data gathering and disseminating applications. Included will be an automatic send-recv set with self-contained 4-row keyboard page printer, tape punch, and twin tape readers.

VAN DE MARK

On display will be a complete, simplified system of production-inventory control. Inexpensive tools for easier order control (Calculators), faster counting (MARK-COUNTERS), visual material control (Rol-a-chart and MARK-LINE), and improved methods (Textbook).

WASSELL

Produce-Trol and Vu-Board—"the instrument panels of management." Rotor-File labor-saving order control centers and data processing files. Sig-Na-Lok visible records equipment will also be displayed.

WELTRONIC

Weltronic will demonstrate production control and plant control at a central location within a plant incorporating electronic and electro-mechanical control devices for monitoring, controlling, recording, sensing, and plotting. Both audio and visual components are incorporated.

WHEELDEX & SIMPLA

To be displayed will be the extensive Wheeldex line of efficient files, both manual and automated, and latest sophisticated push-button equipment. Included will be WHEELDEX, CURVADEX, SIMPLIFIND and SIMPLIWHEEL, MOTOR-SHELF, and SHELVADRAWER.

THIS IS YOUR CONFERENCE

REGISTRATION

FORM (PLEASE FILL OUT
BOTH SIDES)

**5th Annual APICS
NATIONAL CONFERENCE
AND TECHNICAL EXHIBIT**
September 26-27-28, 1962
Statler Hilton Hotel, Boston

FOR THOSE REQUESTING MEMBERSHIP . . .

If you wish to apply the non-member full registration surcharge toward membership, please indicate by number from those listed below, the chapter which is in your area If member-at-large (not in Chapter area) check here ☐. A membership application will be sent you by the local chapter or national office after the conference. You will become a member officially following final approval by the local chapter and the national headquarters.

CHARTERED CHAPTERS

- | | | |
|------------------------------|------------------------------|--------------------------------|
| 37. Akron, Ohio | 23. Indianapolis, Ind. | 51. Portland, Oregon |
| 32. Baltimore, Md. | 35. Kalamazoo, Michigan | 40. Pottstown, Pa. |
| 53. Binghamton, N.Y. | 47. Kansas City, Missouri | 17. Providence, R.I. |
| 10. Boston, Mass. | 13. Lancaster, Pa. | 43. Quincy, Mass. |
| 8. Bradford, Pa.-Olean, N.Y. | 16. Lehigh Valley, Pa. | 29. Quint Cities (Ill.-Iowa) |
| 12. Bridgeport, Conn. | 65. Long Island, New York | 44. Raritan Valley, (N.J.) |
| 21. Buffalo, N.Y. | 46. Los Angeles, Calif. | 28. Rochester, N.Y. |
| 39. Canton, Ohio | 3. Louisville, Ky. | 26. Rock Valley (Ill.-Wisc.) |
| 49. Cedar Rapids, Iowa | 55. Merrimack Valley (Mass.) | 48. Saginaw Valley (Mich.) |
| 4. Central Connecticut | 18. Milwaukee, Wisc. | 20. Salem, Mass. |
| 33. Central Iowa | 66. Muncy, Pa. | 32. San Francisco, Calif. |
| 14. Chicago, Illinois | 45. Muskegon, Mich. | 34. Schenectady, N.Y. |
| 7. Cincinnati, Ohio | 1. New Bedford, Mass. | 39. Seattle, Washington |
| 2. Cleveland, Ohio | 11. New York City | 60. Southern Minnesota |
| 63. Dallas, Texas | 27. North Mississippi | 19. Springfield-Holyoke, Mass. |
| 64. Dayton, Ohio | 25. Northeast Philadelphia | 15. St. Louis, Missouri |
| 3. Detroit, Michigan | 9. Northern New Jersey | 38. Syracuse, N.Y. |
| 42. Elmira, N.Y. | 67. Orlando, Fla. | 30. Twin Cities (Minn.) |
| 62. Grand Rapids, Mich. | 61. Palo Alto, Calif. | 56. Utah |
| 54. Hamilton, Ontario | 58. Phoenix, Arizona | 41. West-Penn (New Castle Pa.) |
| 6. Hartford, Conn. | 31. Pittsburgh, Pa. | 22. Worcester, Mass. |
| 36. Houston, Texas | | 50. Youngstown, Ohio |

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| 63. Dallas, Texas | 27. North Mississippi | 19. Springfield-Holyoke, Mass. |
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| 6. Hartford, Conn. | 31. Pittsburgh, Pa. | 22. Worcester, Mass. |
| 36. Houston, Texas | | 50. Youngstown, Ohio |

HOTEL RESERVATIONS MAKE THEM EARLY!

To assure yourself the best possible accommodations during the Conference, be sure and make your room reservations as soon as possible. A large block of rooms has been reserved for APICS at the Statler Hilton. For reservations, write - wire - phone . . .

RESERVATIONS
STATLER HILTON HOTEL
PARK SQUARE
BOSTON 17, MASS.

Be sure and mention that you will be attending the APICS Conference.

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5th Annual

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American Production & Inventory Control Society (APICS)
330 S. Wells Street, Chicago 6, Ill. AC 312 - 939-4955

NAME

POSITION

COMPANY

ADDRESS

CITY

ZONE

STATE

Please indicate below which one of each group of concurrent sessions you plan to attend

2 ☐ Purchasing
☐ Inventory Mgmt.
☐ Critical Path Method

4 ☐ Prod. Planning
☐ Forecasting-Invty.
☐ Movement of Info.

6 ☐ Prod. Sched.—Process
☐ Mds'ing-Style Goods
☐ Industrial Dynamics

8 ☐ Distribution Systems
☐ Punch Card-EDP Conv.
☐ Horizons-Inventory Con.

9 ☐ Warehouseing Oper.
☐ Future of P & IC
☐ Job Shop Simulator

REGISTRATION FEES

Full Registration
(Wednesday evening, all day
Thursday and Friday including
two luncheons and one banquet
and Conference Proceedings)

☐ \$50.00 ☐ \$75.00

Thursday Only
(Including Luncheon & Banquet)

☐ \$32.00 ☐ \$48.00

Friday Only
(Including Luncheon)

☐ \$24.00 ☐ \$36.00

Thursday Banquet Only
**If you wish to apply the non-member full registration surcharge
toward membership, please see other side.

☐ \$10.00 ☐ \$12.00

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**Act now... FILL IN AND MAIL YOUR
REGISTRATION FORM TODAY!**

To assure you and all attendees the best possible facilities at the 1962 Conference, when filling out your registration form please indicate in the spaces provided which particular concurrent sessions you will be attending. The Arrangements Committee will use this as a guide. Thanks!

Join APICS Now! (Mark space provided on registration form)